



# SUPPLY CHAIN SOLUTIONS

Connected. Efficient. Scalable.

BTOBSUPPLY is more than a sourcing agency — it's a global supply chain ecosystem that supports entrepreneurs, brands, and industrial players from idea to final delivery.





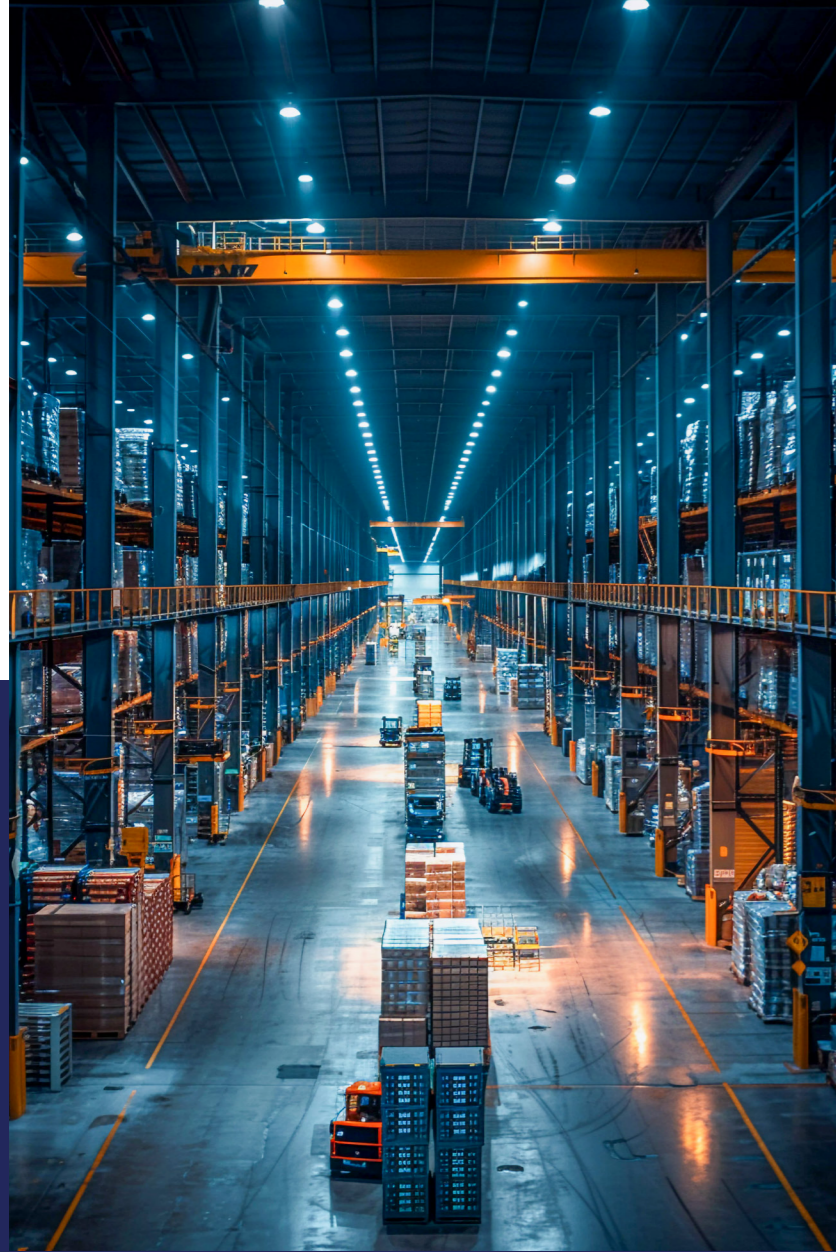
”  
Understanding your supply chain isn't optional. **It's the key to scaling smart.**



# Agenda

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**BTOBSUPPLY is much more than a sourcing agency — it's an integrated logistics ecosystem supporting entrepreneurs, distributors, brands, and industrial players at every stage of the supply chain: from product development to global logistics management.**

Rooted in the BTOBExchange ecosystem, BTOBSUPPLY connects international stakeholders to a network of specialized platforms covering product sourcing, manufacturing, raw materials, logistics, warehousing, and even container crowdfunding.



# Our Services

## Sourcing & Développement Produit

At BTOBSUPPLY, we support your product journey from the first idea to industrial execution.

Our expert team ensures precision at every step — from supplier scouting to packaging validation — for a product that meets both your standards and your market.

### Sourcing reliable suppliers (China, Asia, Europe)

We identify and evaluate trusted manufacturers, ensuring cost-efficiency, production capability, and ethical standards.

### Negotiation, sampling, technical validation

We handle pricing discussions, sample testing, and all technical reviews to ensure your product is ready for scalable production.

### Monitoring prototyping, molds, design & packaging

From first prototypes to custom molds and packaging, we follow every detail and ensure timelines and quality are met.

### Managing certifications and product compliance

We manage CE, RoHS, FCC and other required certifications — so your product is ready to enter the global market with full regulatory compliance.

## Logistics & Supply Chain

### Full organization of transportation (sea, air, express)

We manage your international shipments from end to end — by sea, air, or express — ensuring optimal lead times, cost control, and real-time coordination.

### Coordination with freight forwarders and customs partners

We handle all logistics formalities, working with trusted freight and customs agents to streamline processes and avoid delays at borders.

### Tracking to final delivery

Our systems and team ensure every step is traceable, from factory dispatch to last-mile delivery, so you stay informed and in control.

### Integration with international warehousing and fulfillment services

Our logistics network includes strategic warehousing hubs and fulfillment centers in Europe, Asia, and beyond — ready to scale with your business.



# A Connected Logistics Ecosystem



# Value-Added Services



**Quality Inspection**  
Quality control at each process stage

**Manufacturing Sourcing**  
Factory selection and industrial negotiations

**Dropshipping Service**  
Direct B2C or B2B shipping

**Private Label** White-label with custom branding

**Interpretation**  
Technical or commercial interpretation

**Factory Inspection**  
Factory audits and compliance checks

**Mold Development**  
Custom mold development

**Product & Package Design** - Product and custom packaging design

**Arrange Shipping**  
Door-to-door transport organization

**Certification** - CE, RoHS, FCC, ISO, and other standards

**Product Photography**  
Professional branding photos

**Warehouse Storage**  
Short- or long-term storage

**Travel Guide**  
Logistical assistance for your China visits



## From Drawing to Production

**Unsure about cost differences between similar processes? Hesitant to choose the right manufacturer when sourcing your products?**

With broad industrial expertise, our mission is to turn your ideas into tangible, competitive products. We value every fresh idea and commit to rigorously and professionally overseeing each step — from drawing to production.

# Product Expertise Areas

At BTOBSUPPLY, our product expertise spans a wide spectrum — from high-tech telecom devices to beautifully crafted decorative objects. Thanks to our network of specialized partners and industrial know-how, we can guide, source, and develop products across multiple sectors with precision, speed, and scalability.

” Behind every great product is a sharp understanding of materials, markets, and manufacturing.



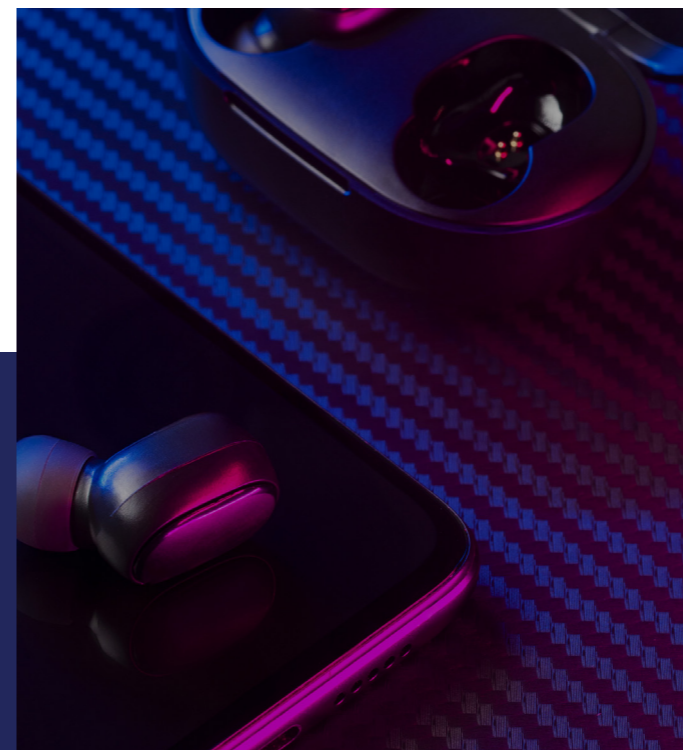
Electronics and telecom  
(IP phones, routers, cameras, etc.)



Connected objects  
/ IoT



Industrial products  
and equipment



Consumer goods  
(textiles, accessories, gadgets)



Furniture, lighting,  
and decorative items



Packaging and promotional  
products

# Why Choose BTOBSUPPLY?

Choosing BTOBSUPPLY means partnering with a supply chain ally that's deeply rooted in the field.

We combine operational presence, specialized platforms, and multilingual expertise to deliver agile, end-to-end solutions — whether you're launching a product or scaling globally.

Vertical integration of all supply chain functions

Operational presence in China (Shenzhen, Yiwu, Hong Kong)

Multilingual team (French, English, Mandarin)

Specialized platforms and shared services

Results-driven approach and community philosophy

Member of the BTOBExchange ecosystem — synergies and international opportunities



From idea to delivery — we move with you, every step of the way.



**From idea  
to delivery**

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