



SUPPLY CHAIN SOLUTIONS

Connected. Efficient. Scalable.

BTOBSUPPLY is more than a sourcing agency — it's a global supply chain ecosystem that supports entrepreneurs, brands, and industrial players from idea to final delivery.





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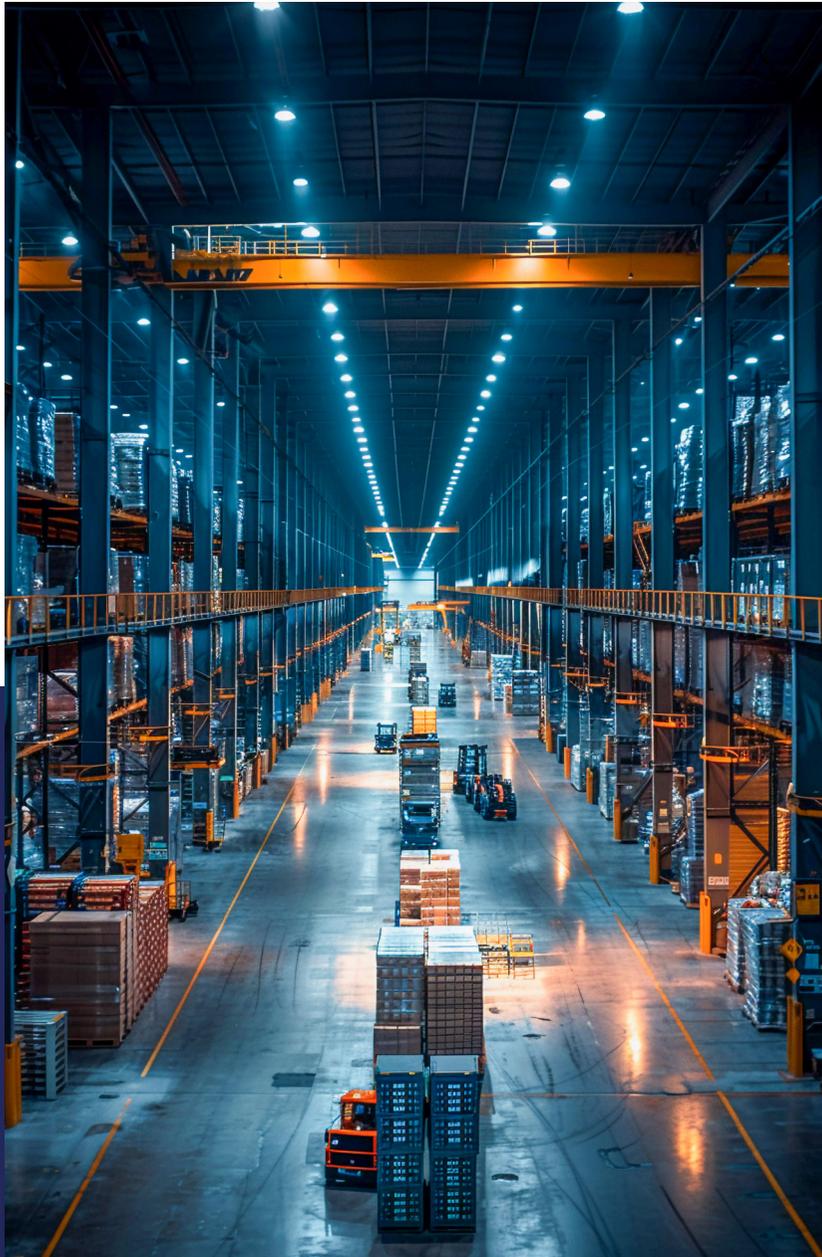
Understanding your supply chain isn't optional. **It's the key to scaling smart.**



Agenda

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BTOBSUPPLY is much more than a sourcing agency — it's an integrated logistics ecosystem supporting entrepreneurs, distributors, brands, and industrial players at every stage of the supply chain: from product development to global logistics management.

Rooted in the BTOBExchange ecosystem, BTOBSUPPLY connects international stakeholders to a network of specialized platforms covering product sourcing, manufacturing, raw materials, logistics, warehousing, and even container crowdfunding.



Our Services

Sourcing & Développement Produit

At BTOBSUPPLY, we support your product journey from the first idea to industrial execution.

Our expert team ensures precision at every step — from supplier scouting to packaging validation — for a product that meets both your standards and your market.

Sourcing reliable suppliers (China, Asia, Europe)

We identify and evaluate trusted manufacturers, ensuring cost-efficiency, production capability, and ethical standards.

Negotiation, sampling, technical validation

We handle pricing discussions, sample testing, and all technical reviews to ensure your product is ready for scalable production.

Monitoring prototyping, molds, design & packaging

From first prototypes to custom molds and packaging, we follow every detail and ensure timelines and quality are met.

Managing certifications and product compliance

We manage CE, RoHS, FCC and other required certifications — so your product is ready to enter the global market with full regulatory compliance.

Logistics & Supply Chain



Full organization of transportation (sea, air, express)

We manage your international shipments from end to end — by sea, air, or express — ensuring optimal lead times, cost control, and real-time coordination.

Coordination with freight forwarders and customs partners

We handle all logistics formalities, working with trusted freight and customs agents to streamline processes and avoid delays at borders.

Tracking to final delivery

Our systems and team ensure every step is traceable, from factory dispatch to last-mile delivery, so you stay informed and in control.

Integration with international warehousing and fulfillment services

Our logistics network includes strategic warehousing hubs and fulfillment centers in Europe, Asia, and beyond — ready to scale with your business.

Our Services

Business Travel to China

Business Travel & Supplier Visit

We plan and guide your business trips to China, including supplier meetings, factory visits, and translation. Travel with confidence — we handle the details.

Company Creation China & Hong Kong

Legal Company Setup

From Hong Kong to mainland China, we handle every step to establish your business legally and efficiently.

China Work Visa Support

Work Visa Processing

We take care of your China work visa application, supporting every step with legal and administrative help.

Bank Account Creation – China & HK

Open Your Business Bank Account

We help you open corporate bank accounts in Hong Kong or China with guidance, document prep, and local partner support.





A Connected Logistics Ecosystem



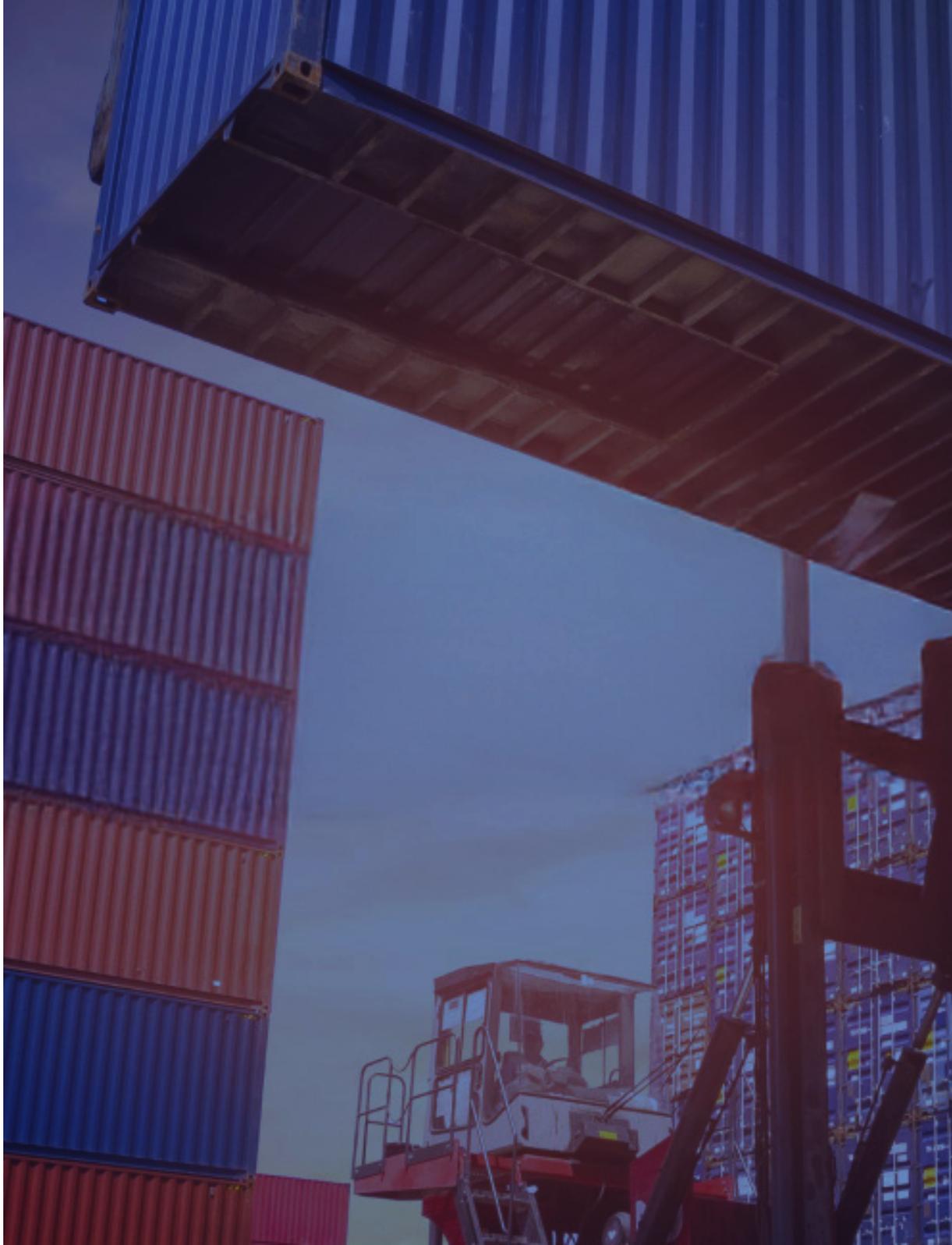
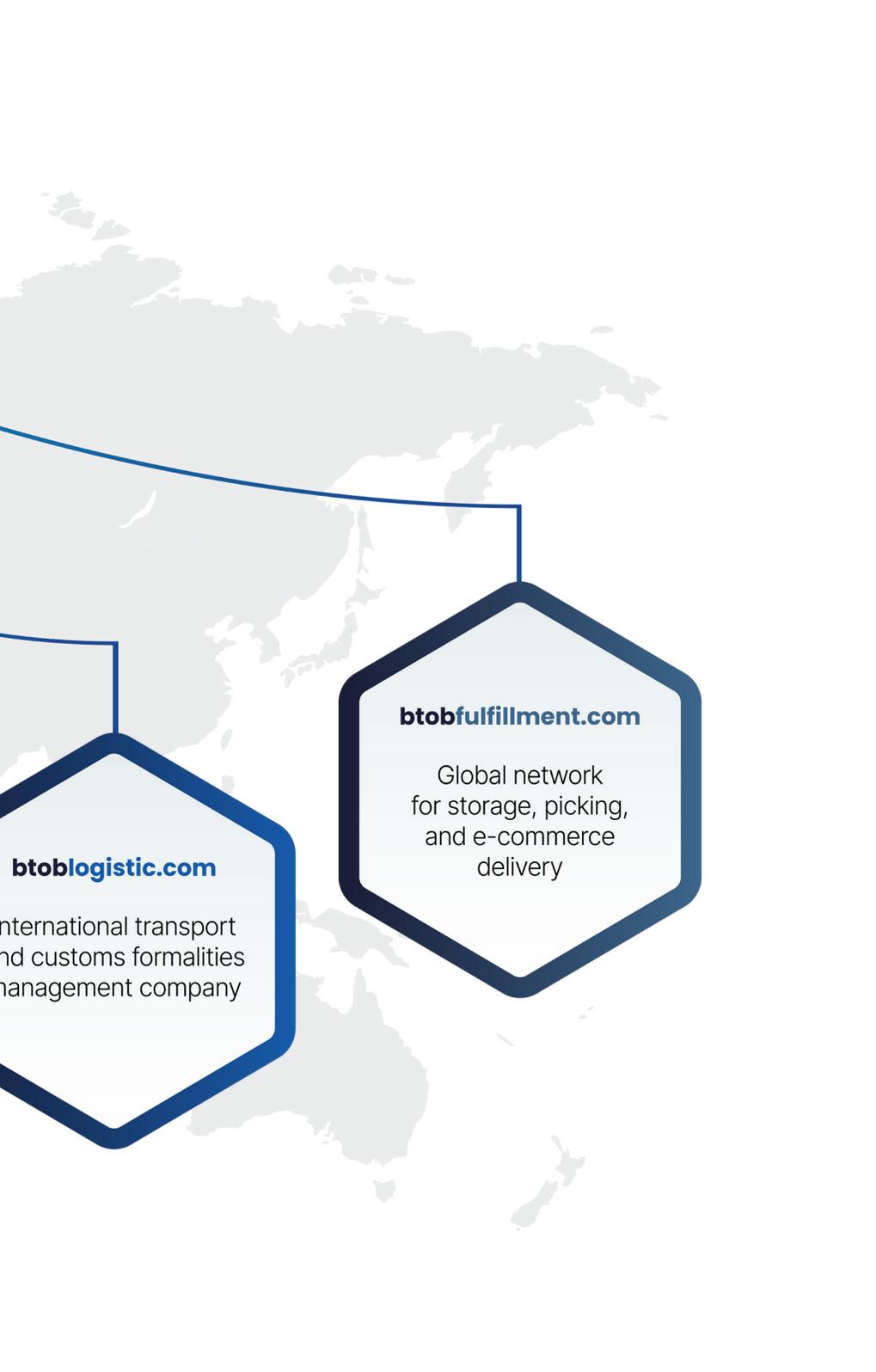
btobraw.com
Raw materials sourcing platform (plastics, metals, components, etc.)

btobmanufacture.com
OEM marketplace for factories and white-label manufacturers

btobmachines.com
Marketplace for industrial machines, production equipment, assembly lines

btobcontainer.com
Container crowdfunding platform to pool imports

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Value-Added Services



Quality Inspection

Quality control at each process stage

Manufacturing Sourcing

Factory selection and industrial negotiations

Dropshipping Service

Direct B2C or B2B shipping

Private Label White-label with custom branding

Interpretation

Technical or commercial interpretation

Factory Inspection

Factory audits and compliance checks

Mold Development

Custom mold development

Product & Package Design - Product and custom packaging design

Arrange Shipping

Door-to-door transport organization

Certification – CE, RoHS, FCC, ISO, and other standards

Product Photography

Professional branding photos

Warehouse Storage

Short- or long-term storage

Travel Guide

Logistical assistance for your China visits



From Drawing to Production

Unsure about cost differences between similar processes? Hesitant to choose the right manufacturer when sourcing your products?

With broad industrial expertise, our mission is to turn your ideas into tangible, competitive products. We value every fresh idea and commit to rigorously and professionally overseeing each step — from drawing to production.

Product Expertise Areas

At BTOBSUPPLY, our product expertise spans a wide spectrum — from high-tech telecom devices to beautifully crafted decorative objects. Thanks to our network of specialized partners and industrial know-how, we can guide, source, and develop products across multiple sectors with precision, speed, and scalability.



Electronics and telecom
(IP phones, routers, cameras, etc.)

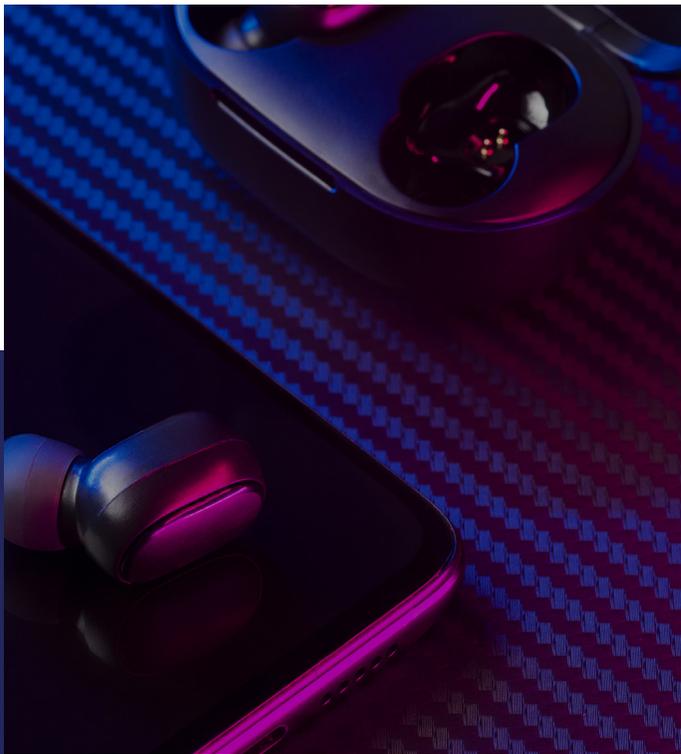


Connected objects
/ IoT



Industrial products
and equipment

” Behind every great product is a sharp understanding of materials, markets, and manufacturing.



Consumer goods
(textiles, accessories, gadgets)



Furniture, lighting,
and decorative items



Packaging and promotional
products

Why Choose BTOBSUPPLY?

Choosing BTOBSUPPLY means partnering with a supply chain ally that's deeply rooted in the field.

We combine operational presence, specialized platforms, and multilingual expertise to deliver agile, end-to-end solutions — whether you're launching a product or scaling globally.

Vertical integration of all supply chain functions

Operational presence in China (Shenzhen, Yiwu, Hong Kong)

Multilingual team (French, English, Mandarin)

Specialized platforms and shared services

Results-driven approach and community philosophy

Member of the BTOBExchange ecosystem — synergies and international opportunities



From idea to delivery — we move
with you, every step of the way.



**From idea
to delivery**

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